



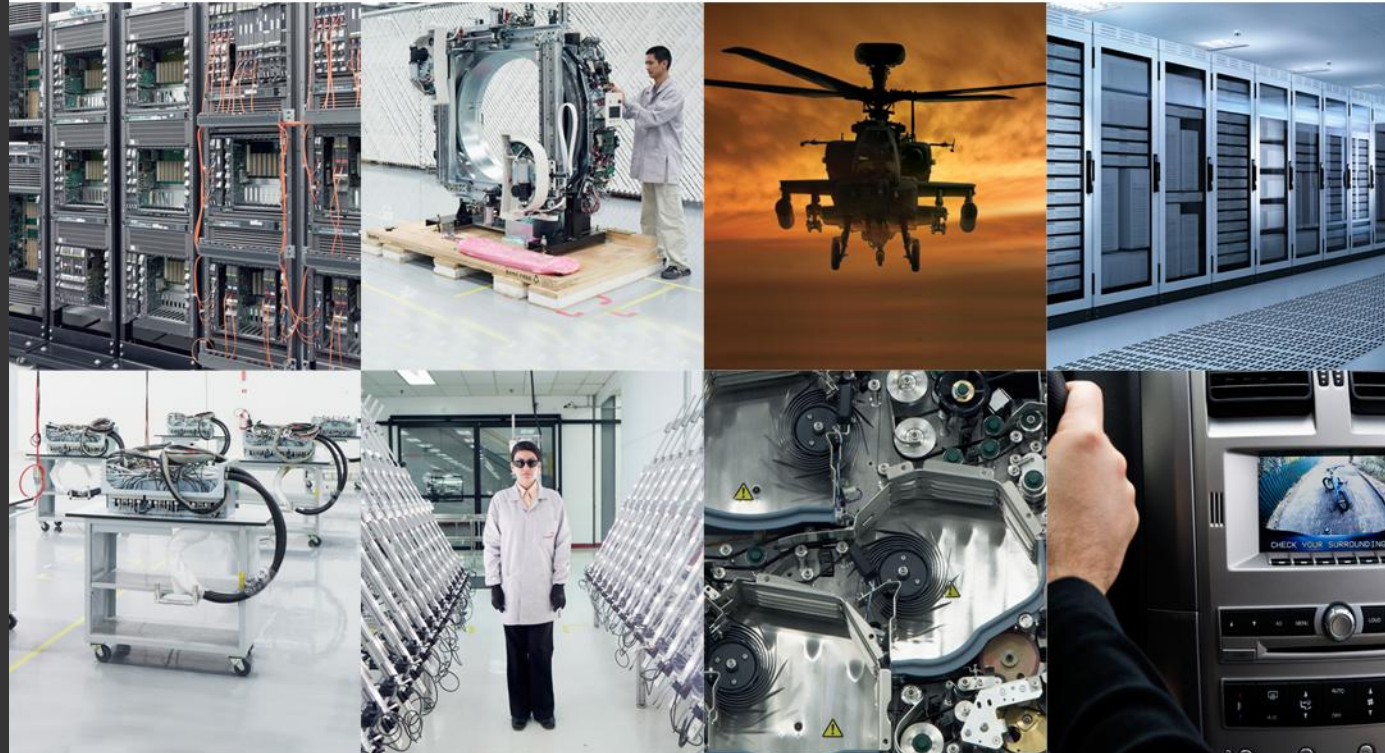
SANMINA-SCI®

Implementation of
DFMA in VAVE
Methodology at
SANMINA-SCI's
Mechanical Systems
Division

Ric Pena &
Sundar Kamath
Sanmina-SCI, Fremont CA

2012 INTERNATIONAL
FORUM ON DFMA

BDI
Providence, RI
June 12, 2012



Presented by Mike Bogosian, Sanmina-SCI Derry NH
mike.bogosian@sanmina-sci.com
(603 437 3179)

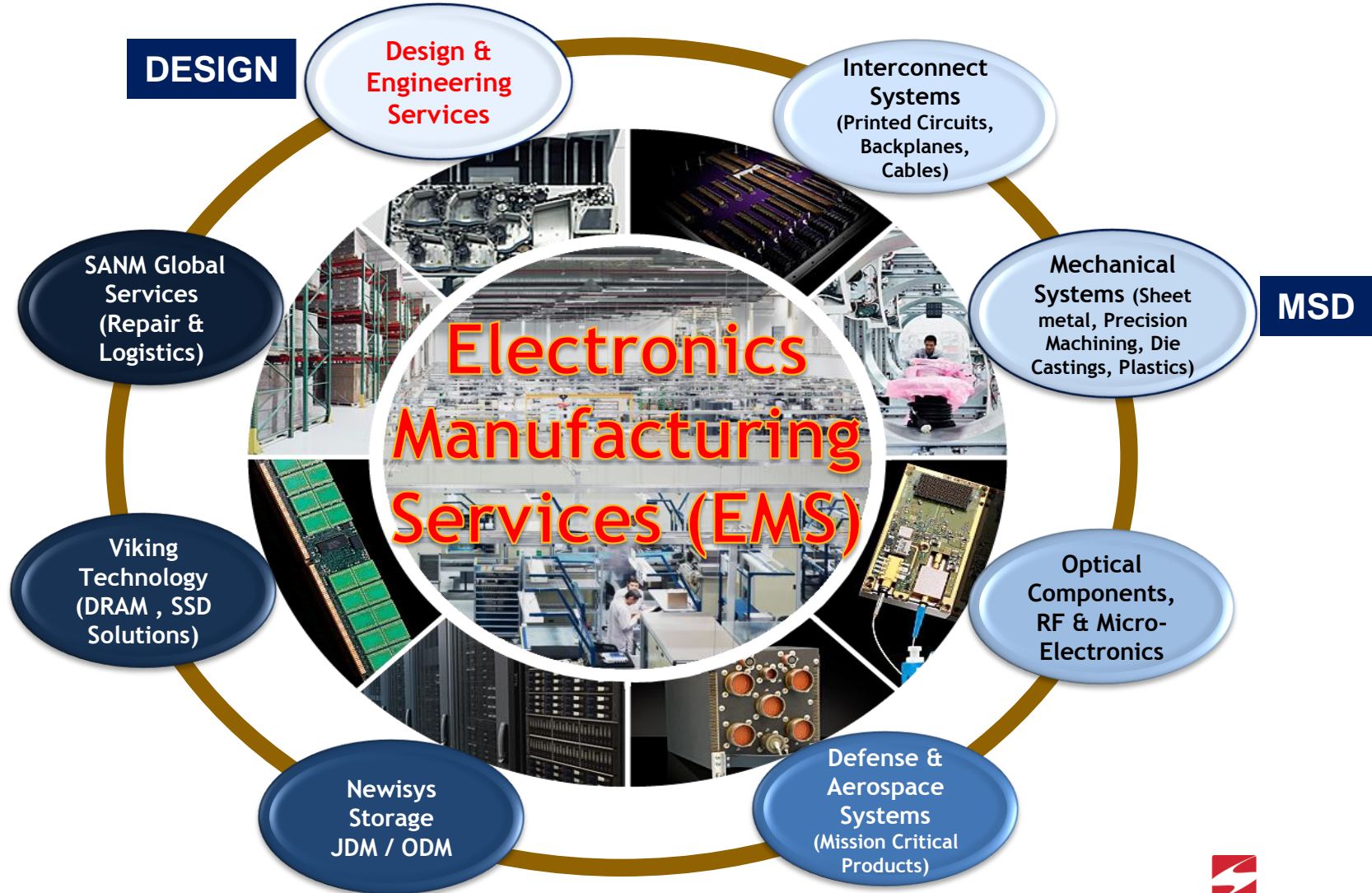
Sanmina-SCI Company Profile



- **Founded in 1980, San Jose CA**
- **Global footprint - 70+ facilities in 24 countries**
- **~45,000 employees**
- **\$6.6B in Revenue, FY 2011**
- **System manufacturing solutions for key Infrastructure markets**
 - **Technologies, products, design and logistics services**
- **Diversified, strong customer base (Fortune 100)**
- **Operations Excellence & Quality: One I.T. System (Oracle)**
Mature, Effective Manufacturing & Quality Systems

Argentina • Australia • Brazil • Canada • Czech • China • Colombia • England • Finland • Germany
Hungary • India • Indonesia • Ireland • Israel • Japan • Malaysia • Mexico • Scotland
Singapore • South Africa • Sweden • Thailand • United States

Sanmina-SCI Focus: Technologies, Products & Services

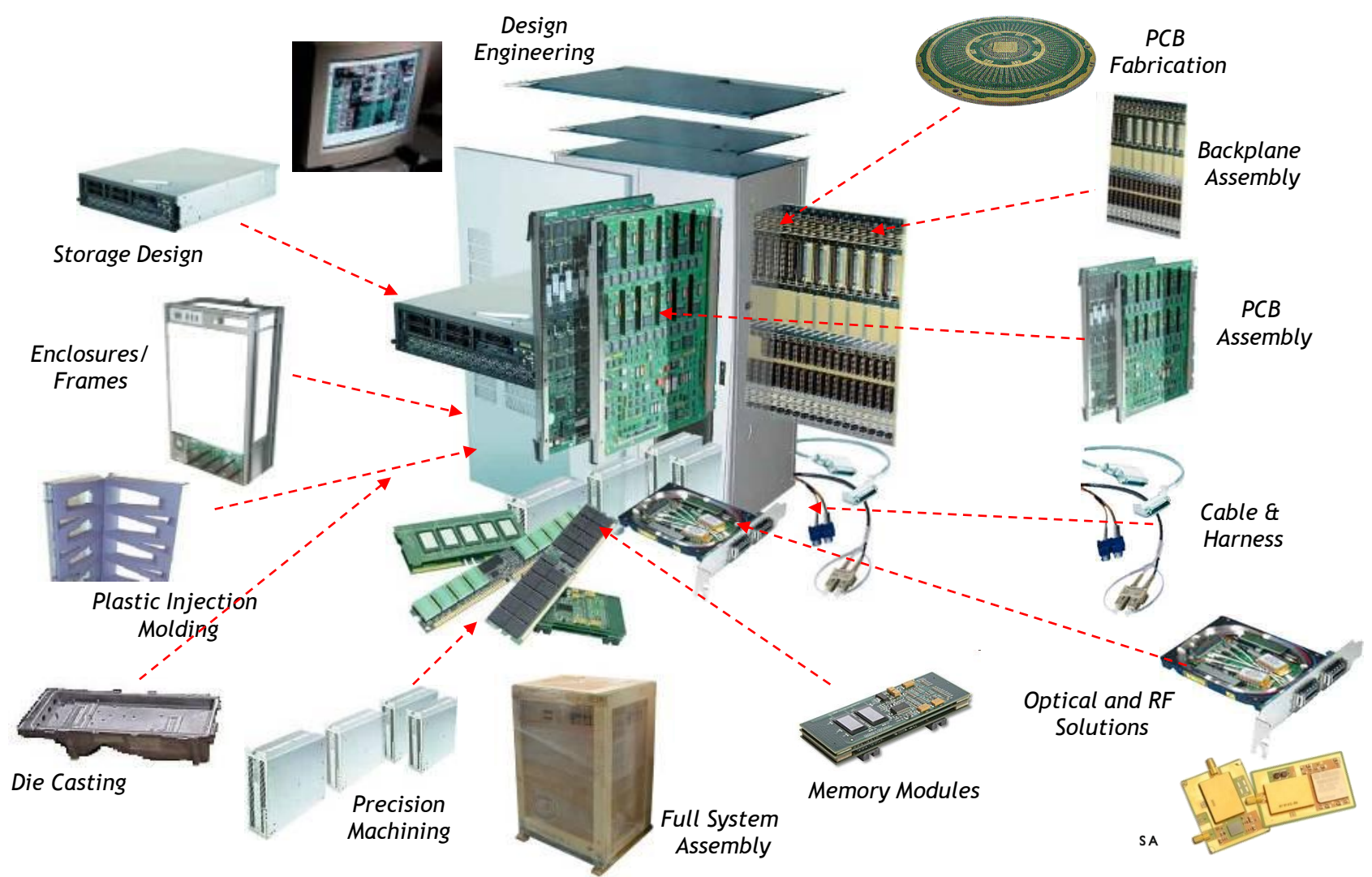


Best-In-Class Products & Services



SANMINA-SCI

Sanmina-SCI 'End-to-End' Integrated Services: from Components to Systems



Scope of Mechanical Systems Division



Metal Enclosures



Plastic Injection
Molding



Aluminum Die
Castings



Precision
Machining



Precision Welded
Frames

Fremont, California
Newark, California

Austin, Texas

Turtle Lake, Wisconsin

Salo, Finland
Miskolc, Hungary

Maalot, Israel

Suzhou, China

Shenzhen, China

Guadalajara, Mexico

- Design & Value Engineering - Structural, Thermal, Power, Regulatory
- Mechatronics - Complex System Integration & Test, Clean Room Facilities
- Standard Solutions - Racks, Cabinets, Cooling Solutions
- Products for Networking & Telecommunications, Computing & Storage, Industrial, Semiconductor & Cleantech, Medical, Multimedia
- Configure to Order (CTO) / Build to Order (BTO)



Complex System Integration

Global Engineering Locations



AMERICAS

EUROPE, ASIA



OPTICAL, RF, MICROELECT.
Turnkey System Design
Module & Test engineering
Kanata, Ottawa

MECHANICAL DESIGN
PRODUCT DEVELOPMENT
Calgary, Canada

SYSTEMS DESIGN (HW/SW)
INTERCONNECT TECH.
PCB, BP, SI - HIGH SPEED
ENCLOSURES, VAVE
FA/SI/Thermal Labs
San Jose & Fremont CA

VIKING TECHNOLOGIES
Memory Modular Solutions
Foothill Ranch CA

NEWISYS STORAGE
Turnkey System Design
Co Springs CO

OPTICAL COMMUNICATIONS
Turnkey System Design
Carrollton TX

MEDICAL SYSTEMS,
DEFENSE & AEROSPACE
Turnkey System Design
Validation Test Labs
Huntsville AL

TEST ENGINEERING
Guadalajara, MEXICO

Technical Sales &
Product Dev Support
Paris, France; UK

CABLES ENGINEERING
Port Glasgow, Scotland

MEDICAL & INDUSTRIAL
Mechanical Design
Ma'alot, Israel

NPI ENGINEERING
TEST DEVELOPMENT
Yasu, Japan

MECHANICAL DESIGN
Shenzhen, China

SYSTEM DESIGN
Reliability Lab
Singapore

SYSTEM DESIGN HW/SW
PCB layout, Test Dev.
Module engineering
Chennai, India

14 Design Centers in 8 countries
23 NPI locations in 13 countries
450+ dedicated design and NPI engineers
1,500+ technical manufacturing resources.

Canada • China • Finland • Germany • India • Ireland • Israel
Japan • Mexico • Scotland • Singapore • Sweden • United States





Design & Value Engineering

Early Involvement Role of DFMA

Early Engineering Involvement in Customer's Product Life Cycle



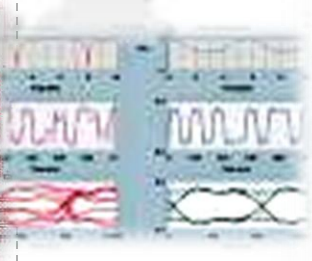
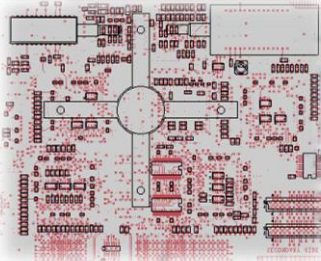
Product Design, Development

Prototyping, Debug, Validation

New Product Introduction

Volume Manufacturing

EOL, Sustaining Engineering



Quick Turn, NPI Services Close to Customer

- Product Design
- Early Involvement, DFx
- Technology & Components
- Value Engineering (DFMA)
- Test System Design

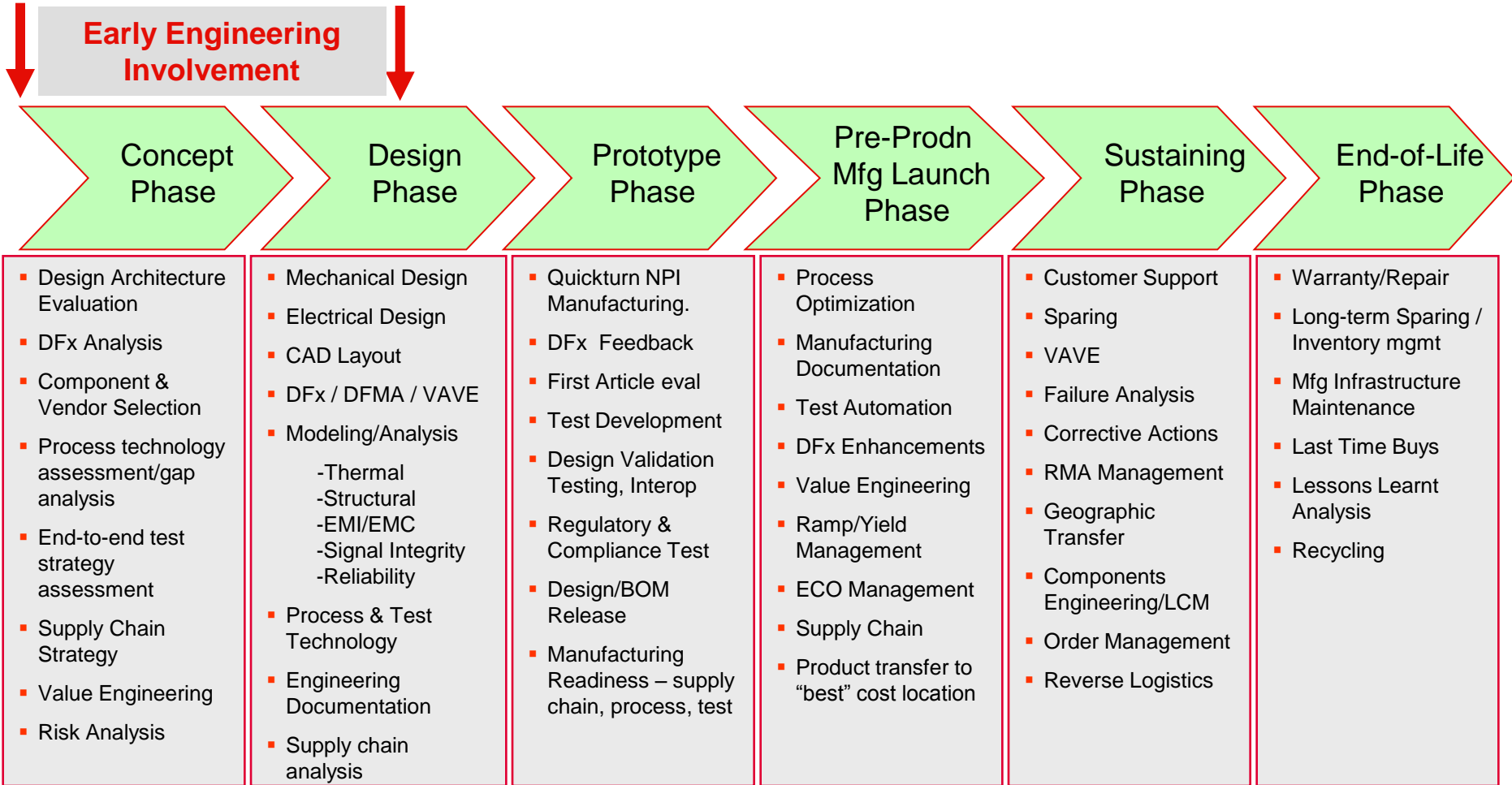
Global, "Best Cost" Manufacturing

- Volume Manufacturing launch
- Transfer to "Best Cost" Facility
- Global Supply Management
- Ongoing Value Engineering
- Test Automation

Logistics & Repair Services

- Build / Configure to Order
- Direct Order Fulfillment
- Repair, Refurbishment
- Spares, Hubs
- Sustaining Engineering

Early Engineering Involvement in the Product Life Cycle



Design & New Product Introduction

Gateway to Volume Manufacturing

Transfer to Lower-cost Regions

System level DFX Overview



DFM for PCB & Assembly

- PCB Design Considerations
- SMT Design Considerations
- Design Considerations for Lead Free, WEEE

DFM for Microelectronics

- Design Considerations for Eutectic Die Attach
- Design Considerations for Components Attach
- Design Considerations for Wire Bonding

Design for RF

- Transmission Line Design & Termination
- SMT Pad Design for RF Components
- Design Considerations for EMI

Design for Mechanical Assembly

- Design Considerations for Enclosures
- Design Considerations for Inter-Wiring
- Assembly/Disassembly Guidelines

Design for Supply Chain

- Supply Chain Total Cost of Ownership
- Alternate Sourcing Strategy

DFT for Structural Test

- ICT Electrical & Mechanical Guidelines
- Boundary Scan Testing Requirements
- Limited Access Test Strategy

DFT For Functional Test

- Built-in Self Test (BIST) Guidelines
- Board Partitioning of Functional Blocks
- Loopback Capabilities & Signals Access

Design for Photonics

- Optical Mechanical Assembly Design
- Optical Components Design Guidelines
- Optical Design for Test

Design for Reliability

- Reliability Considerations for O/E Devices
- FMECA, HALT & HASS Requirements
- Failure Rate Prediction Analysis Methods

Design for Maintainability

- Design for Sustainability & Installability
- Design for Repairability & Serviceability

Design for Cost / Value Add Value Engineering



SANMINA-SCI



Value Engineering Approach

Objective: Isolate areas of product weaknesses and Improvement opportunities as part of early involvement:

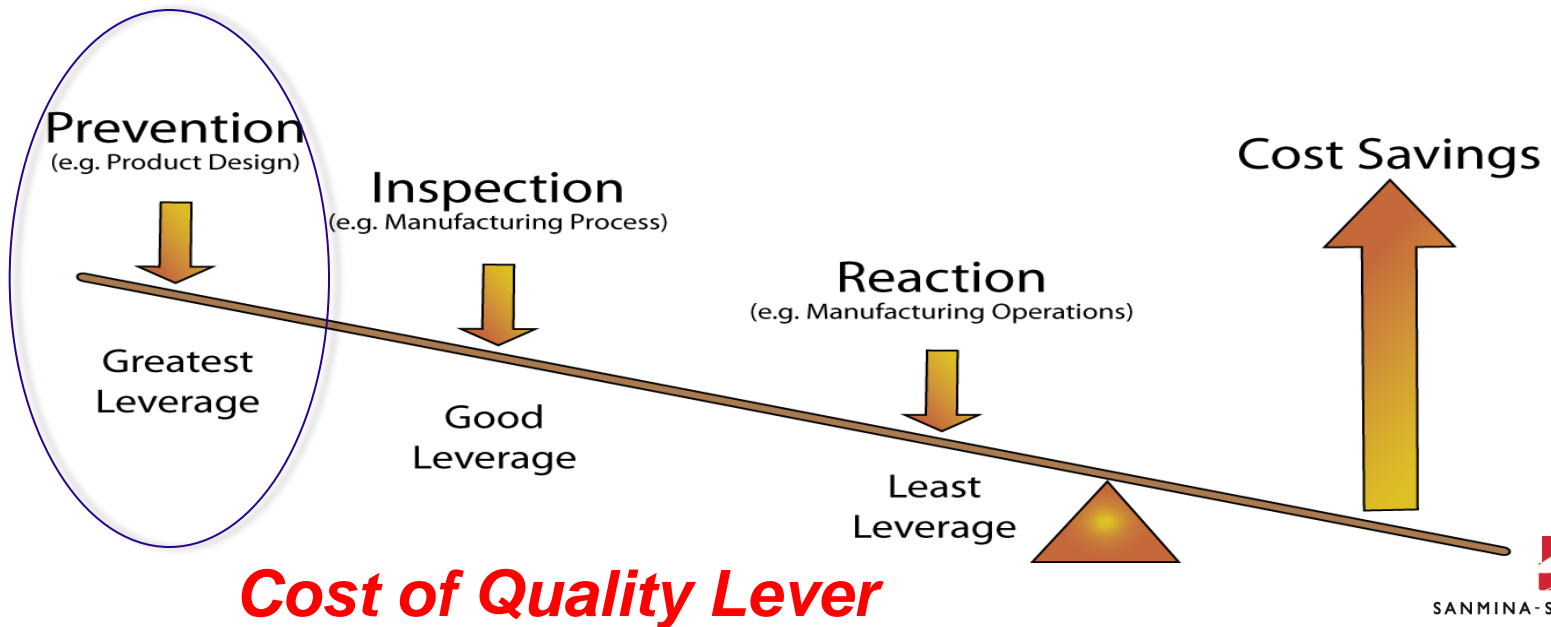
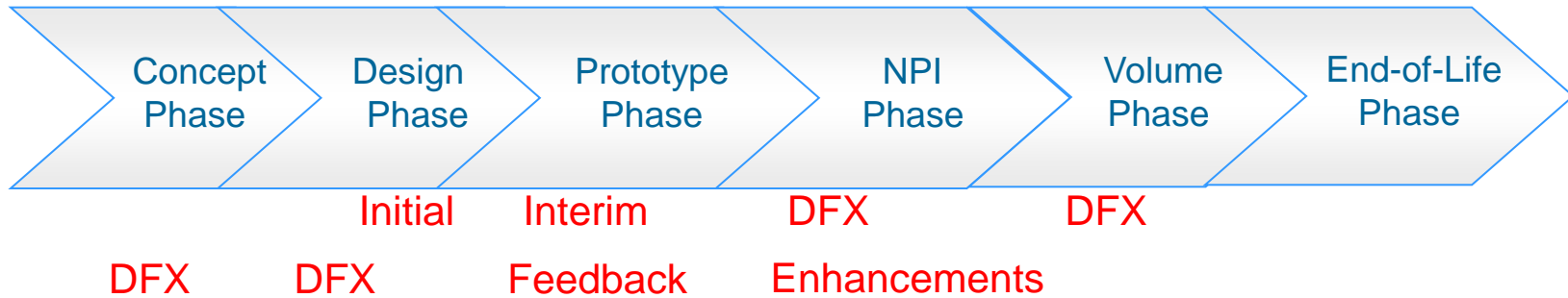
- **Analyze cost drivers: 80/20 rule dictates**
- **Interconnect complexity: multiple circuits, system interconnect layers**
- **Study ease of assembly**
- **Understand applied test practices**
- **Fabrication options: punch and form, cast, injection mold**
- **Apply BDI DFMA thought process**
- **Consider ways to streamline the supply chain for large complex fabrications – frame VI opportunities**



Timing of DFX Inputs in Product Lifecycle

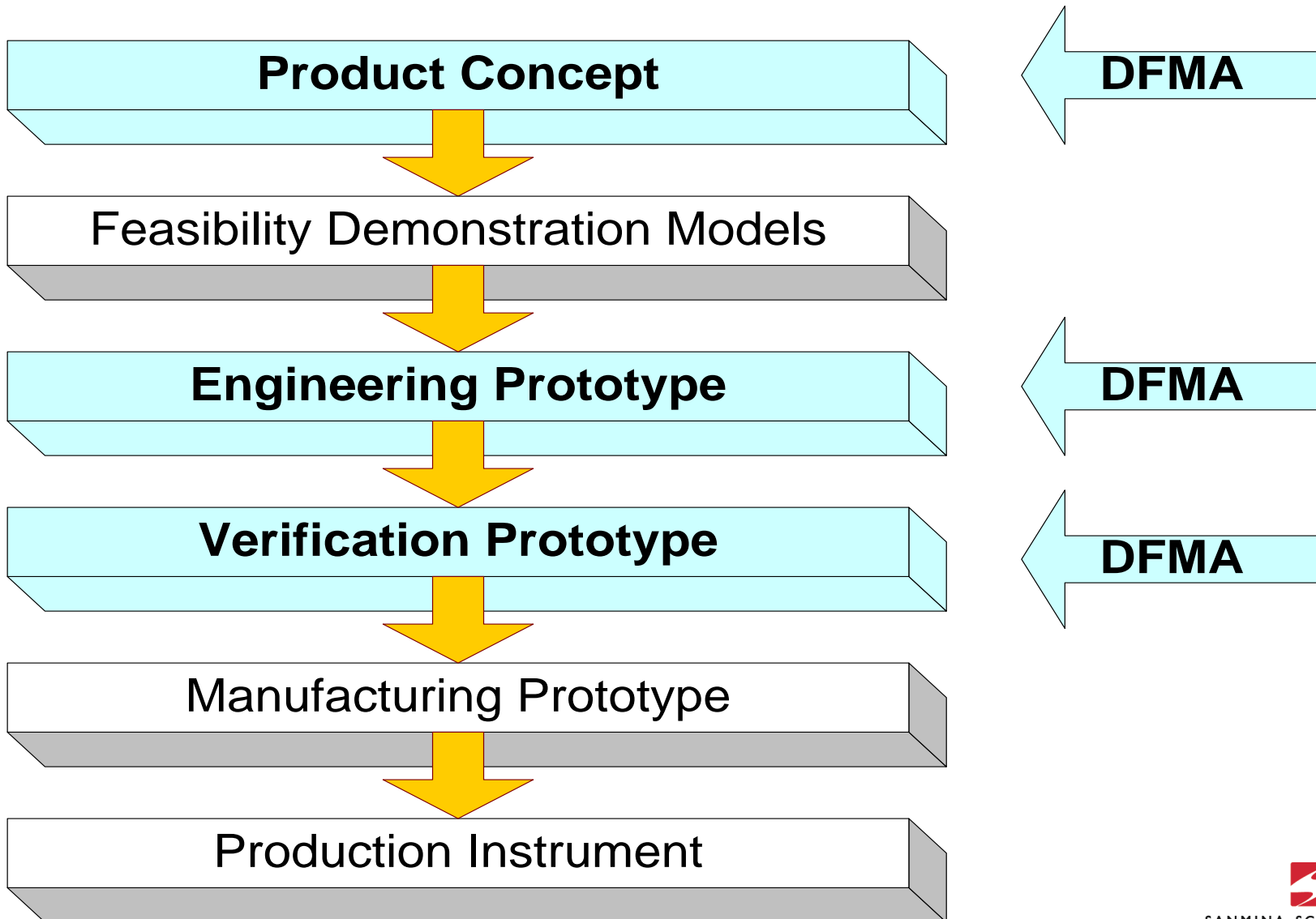


Early Involvement by Test/Process Engineering in the product design cycle is critical to reducing total product costs.



DFMA Recommended Process

Early Involvement



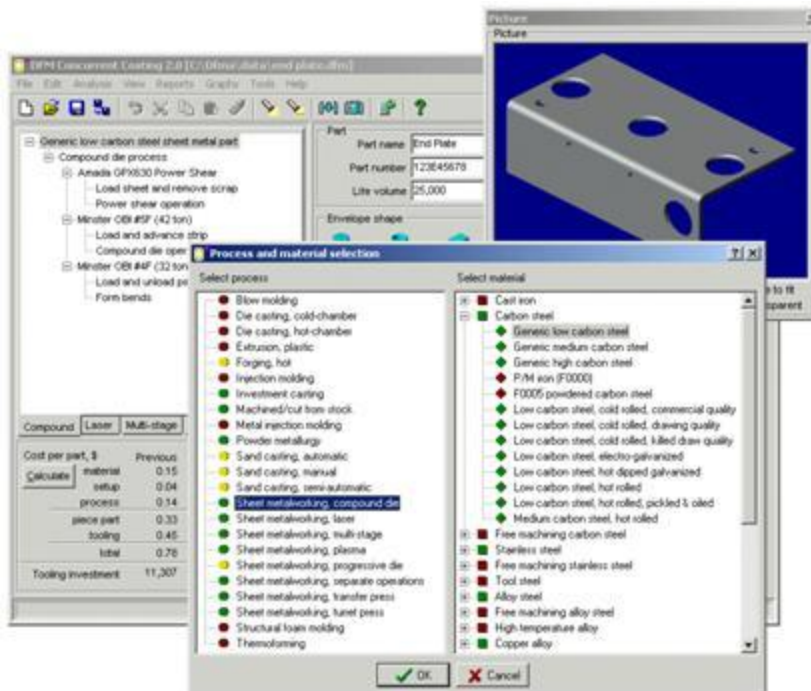
Boothroyd Dewhurst DFMA Process



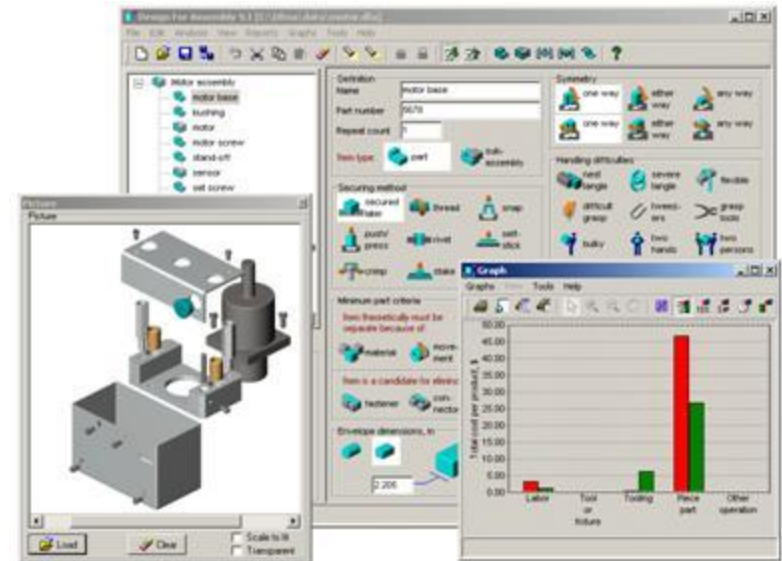
DFMA Software uses a question-and-answer approach to help determine the most cost-effective and efficient

- assembly method,
- manufacturing process, and
- materials for a particular part or product.

**Design for Manufacture:
Early Cost Estimating**

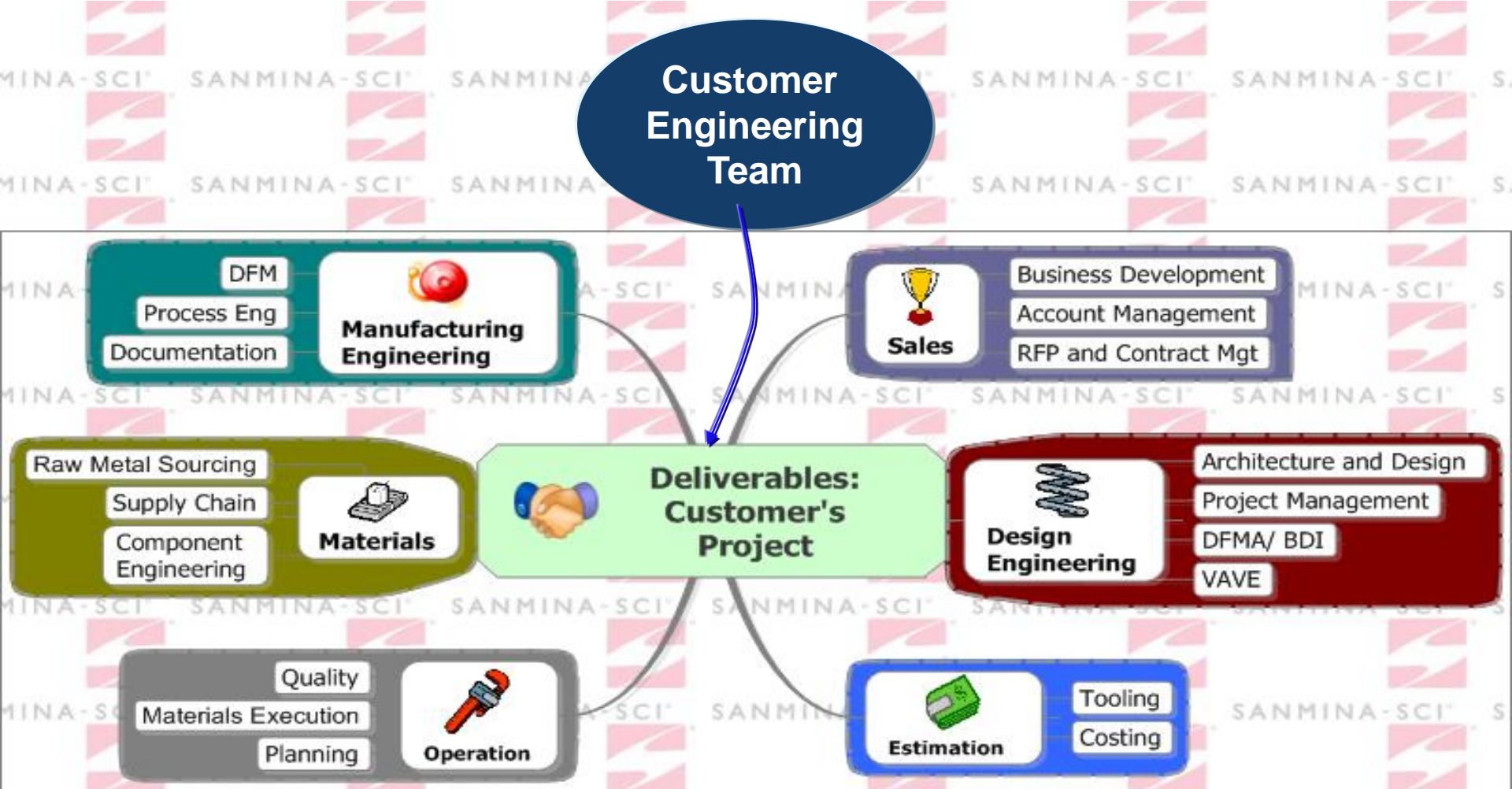


**Design For Assembly:
Product Simplification**



SANMINA-SCI

Sanmina-SCI Engineering Ecosystem for DFMA / VAVE



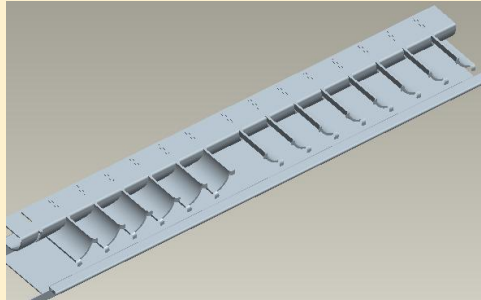
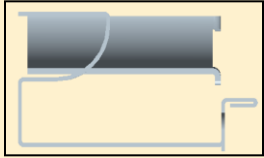
Design & VAVE team in Fremont CA to support customers & manufacturing

Example: Redesign of Cable Management



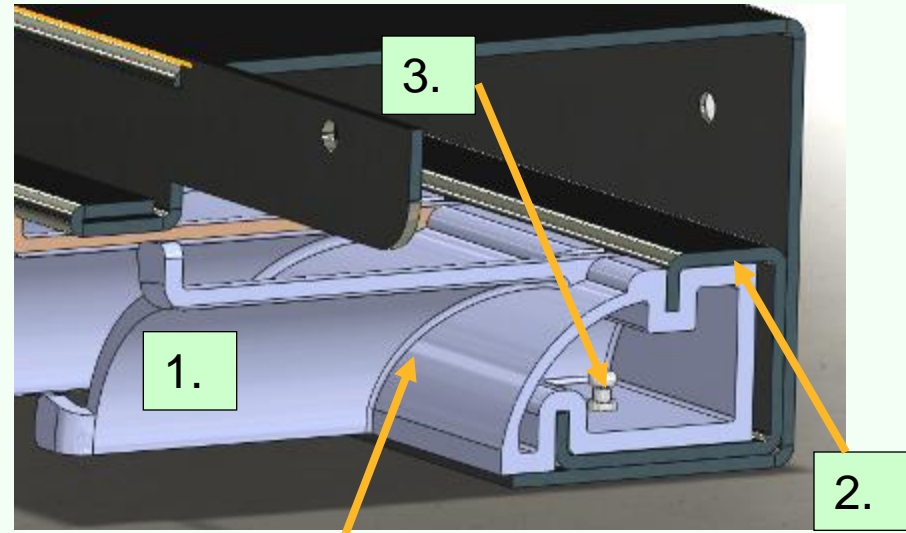
Existing Design

1. Welded Sheet metal part
2. High weight due to steel construction
3. Requires assembly/ Welding fixtures



Proposed changes

1. Create slide-in plastic inserts
2. Group inserts onto Channel
3. Rivet to main support bracket
4. Optimize strength using molded-in gussets



Benefits:

- Cable Management System - up to 60% Cost Reduction potential (confirmed thru BDI Analysis), by eliminating welding & fixtures, reducing weight, and improving assembly processes.

DFMA ANALYSIS - Material selection: Cast Urethane or Injection Molded?



Design for Assembly: Analysis Totals Comparison



Sanmina-SCI

SANMINA-SCI
Thursday, July 22, 2010 3:24 PM
410-5440-003_Alternate

410-5440-003_Alternate.dfa
Product: proto cafe, inj molding

Per product data

	proto cafe	inj molding
Entries (Including repeats)	21	21
Number of different entries	8	8
Total assembly labor time, s	116.78	116.78
Weight, lb	4.54	4.54

Per product costs

Labor cost, \$	2.21	2.21
Other operation cost, \$	0.00	0.00
Manuf. piece part cost, \$	30.31	42.37
Total cost without tooling, \$	32.52	44.59
Asy. tool or fixture cost, \$	0.00	0.00
Manuf. tooling cost, \$	28.26	6.64
Total cost, \$	60.78	51.23

Production data

Product life volume	2,000	2,000
Overall plant efficiency, %	85.00	85.00
Labor rate, \$/hr	58.00	58.00

Production life costs

Labor cost, \$	4,427	4,427
Other operation cost, \$	0	0
Manuf. piece part cost, \$	60,615	84,749
Total cost without tooling, \$	65,042	89,176
Asy. tool or fixture cost, \$	0	0
Manuf. tooling cost, \$	56,521	13,284
Total cost, \$	121,564	102,461

DFA Index

Theoretical minimum number of items	2	1
DFA Index	5.0	2.5

CAST URETHANE VS. INJECTION MOLDING:

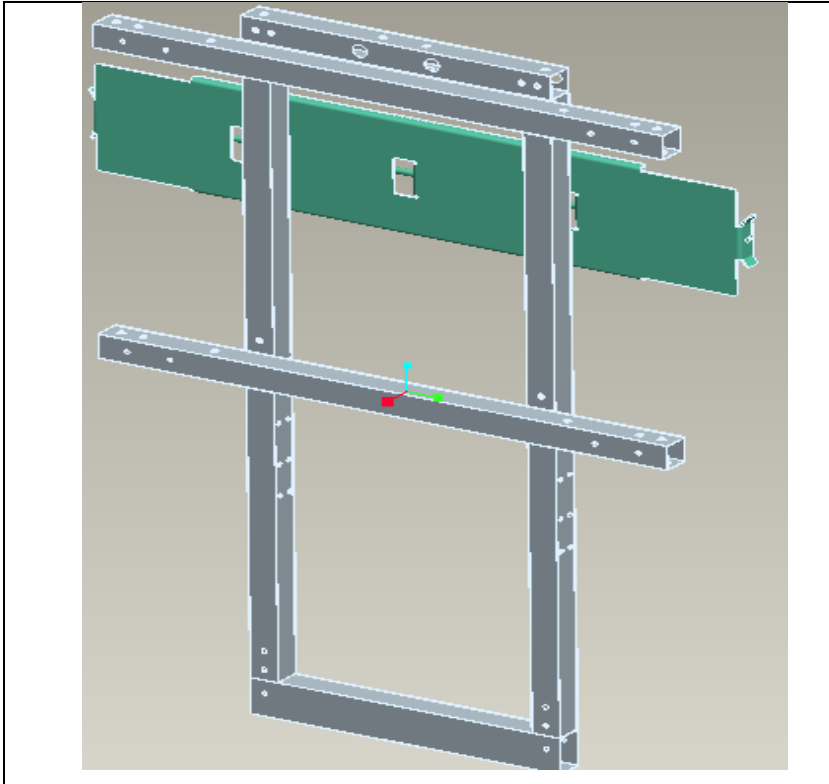
CAST URETHANE MOLDING WILL WORK FOR LOW QUANTITY PROTOTYPE RUNS, BUT INJECTION MOLDING SUPPLIER HAS THE MOST COMPETITIVE PRICING / OVERALL LIFETIME COST.

(COMPARATIVE / BUDGETARY CALCS ONLY)

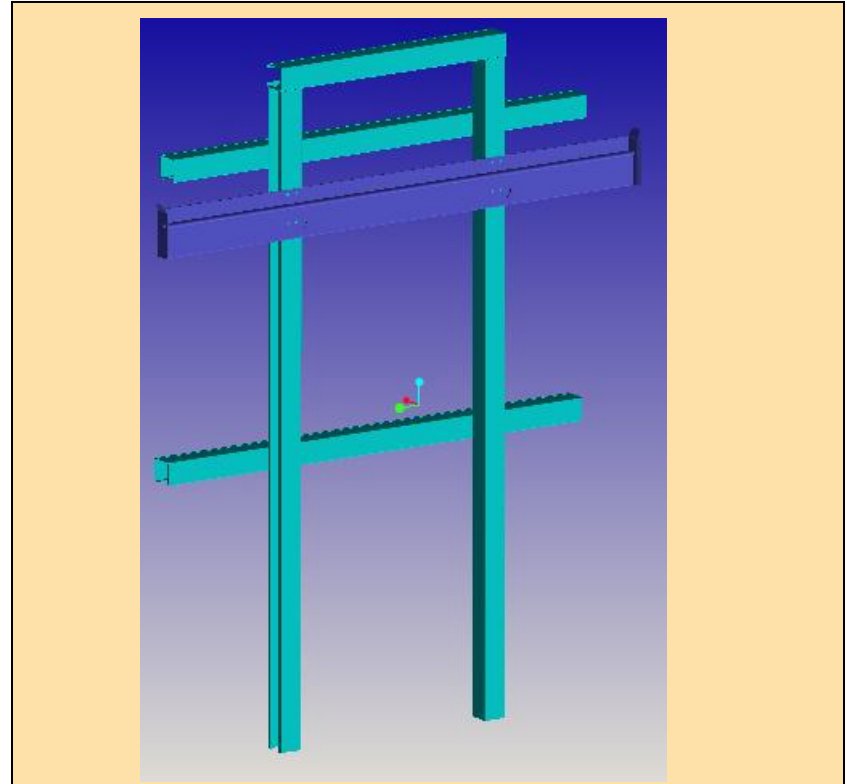
Example: Tube Frame to Sheet Metal Design



Existing Design



New Design



New Design reduces part count, remove welding and post finishing processes --
New Design is a riveted C-Channel Assembly using pre-plated CRS

BDI Analysis estimates 58% cost savings

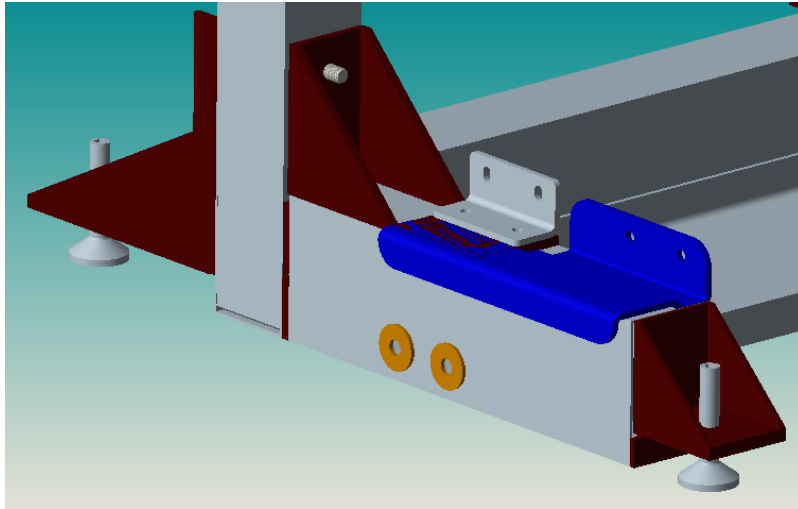


SANMINA-SCI

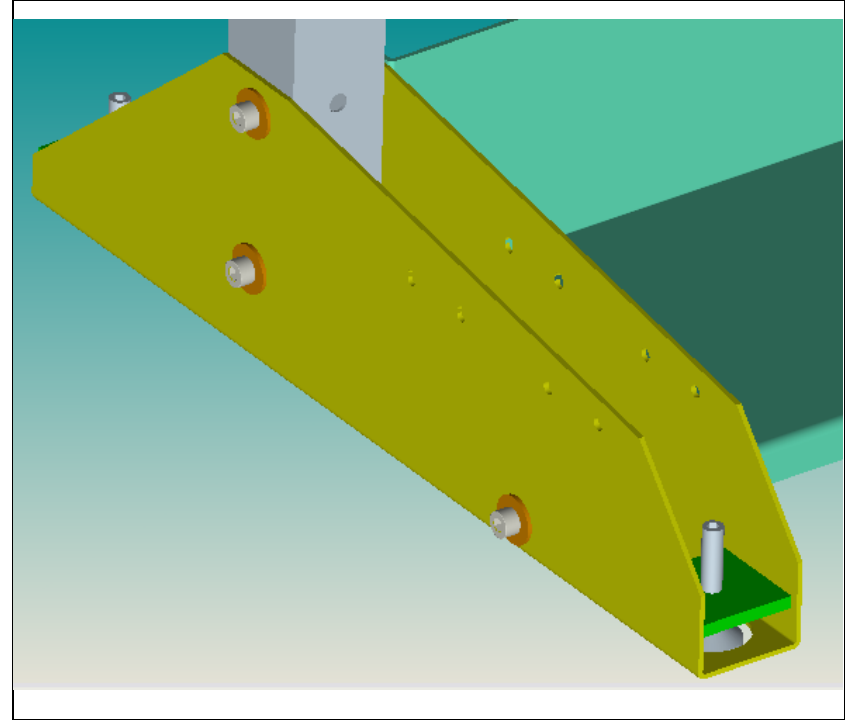
Example: Pedestal Foot Re-design



Existing Design



New Design



Redesign foot combines front and back features into on left/right foot

Part reduction from 11 parts to 5 parts and eliminates other brackets

Hardware reduction from 5 bolts to 3 bolts per foot

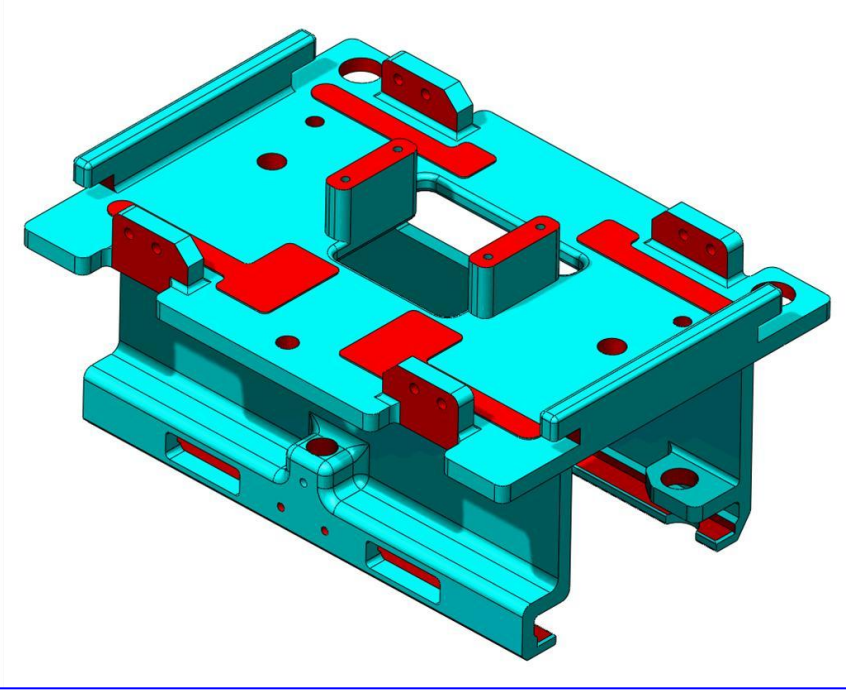
BDI Analysis estimates 37% cost savings

Example: Investment casting vs sheetmetal



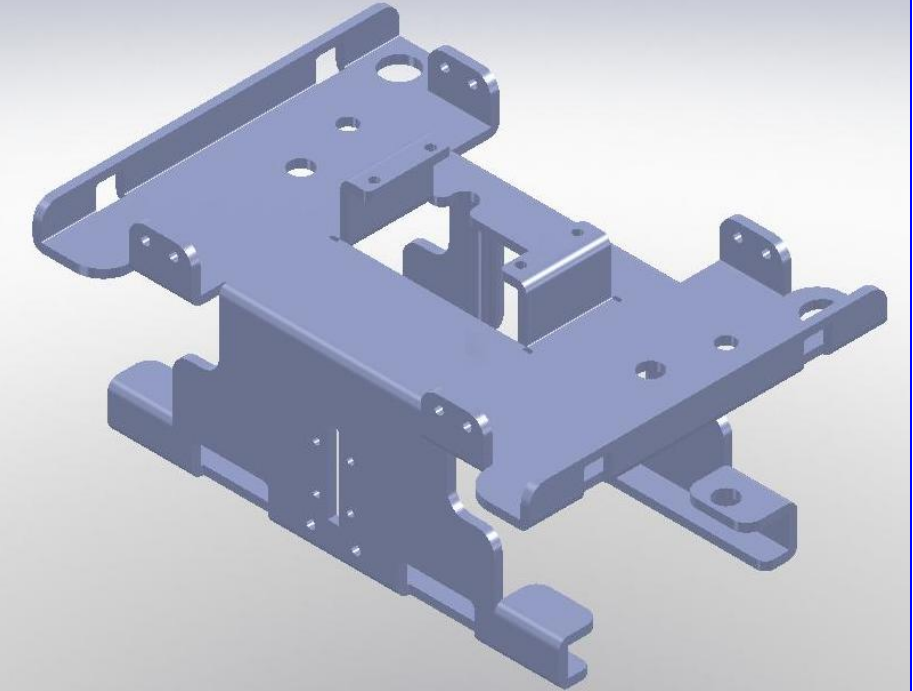
Investment Cast Part

Part Number:



Sheetmetal part

New Part Number



15%-20% piece part savings going with sheet metal vs. cast
Budgetary Tooling Cost: \$20K-\$25K for Cast vs. \$500-\$750 for Sheet metal

Example (cont'd) - DFC Analysis

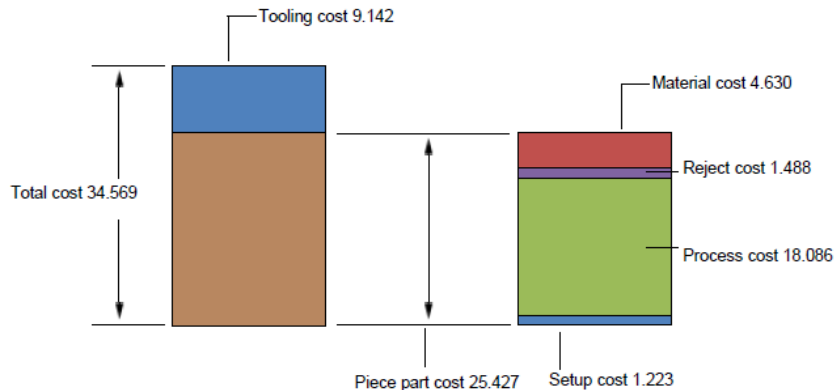


Investment Cast Part

Part Number:

Product life volume	1,800
Batch size	225
Total cost, \$	34.57
Piece part cost, \$	25.43
Initial tooling investment, \$	16,456

The chart shows a breakdown of the costs, \$

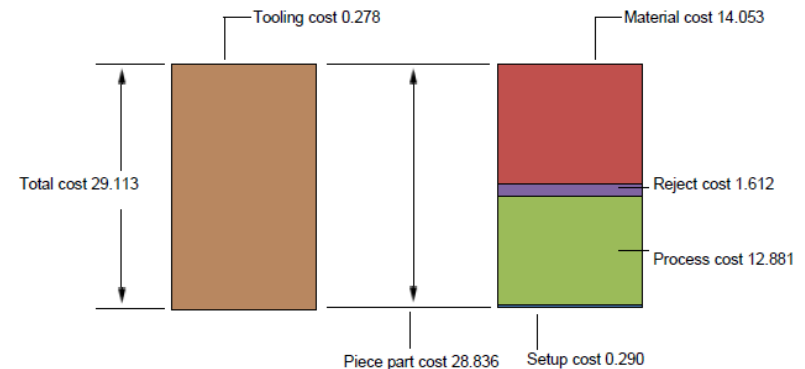


Sheetmetal Part

New Part Number:

Product life volume	1,800
Batch size	1,740
Total cost, \$	29.11
Piece part cost, \$	28.84
Initial tooling investment, \$	500

The chart shows a breakdown of the costs, \$



Note: Threaded inserts and labor to install cost not considered in this analysis

Value Engineering Example: Original vs. Unified one piece redesign



Per product data

	Original	Unified Chassis
Entries (including repeats)	6	1
Number of different entries	4	1
Total assembly labor time, s	20.70	3.45
Weight, lb	10.24	* 0.00

**Note: Weight not given for some items. Total weight may be incomplete.*

Per product costs

Labor cost, \$	0.20	0.03
Other operation cost, \$	0.00	0.00
Manuf. piece part cost, \$	33.61	12.92
Total cost without tooling, \$	33.81	12.95
Assy. tool or fixture cost, \$	0.00	0.00
Manuf. tooling cost, \$	0.00	0.00
Total cost, \$	33.81	12.95

Production data

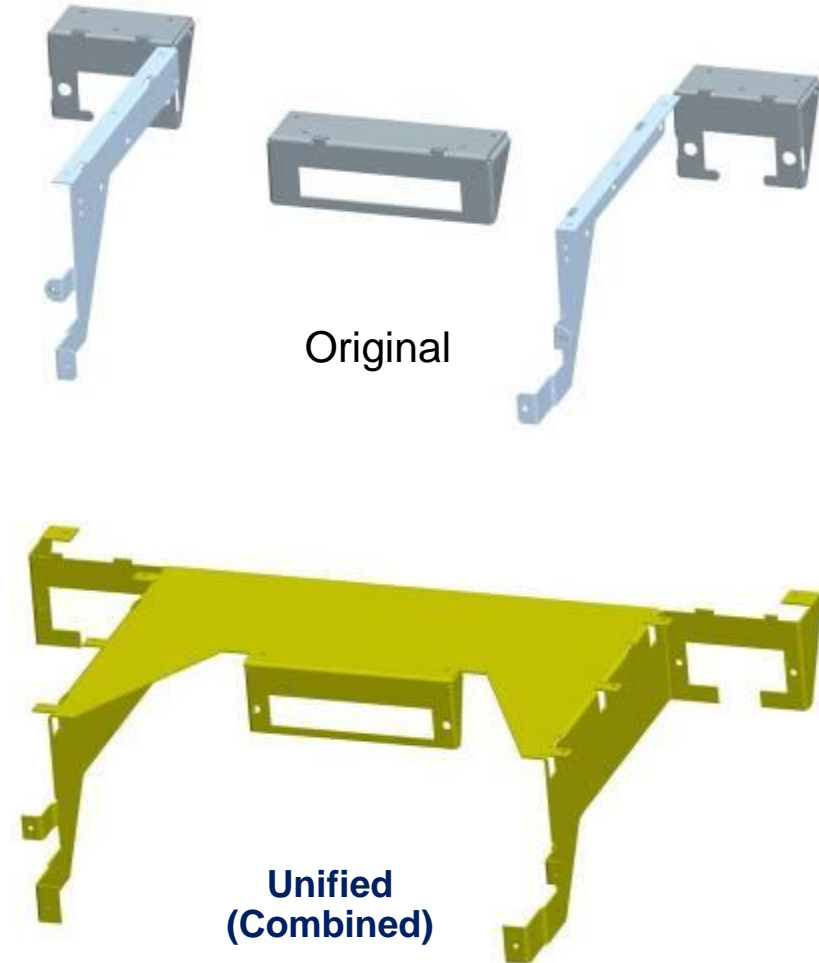
Product life volume	10,000	10,000
Overall plant efficiency, %	85.00	85.00
Labor rate, \$/hr	30.00	30.00

Production life costs

Labor cost, \$	2,029	338
Other operation cost, \$	0	0
Manuf. piece part cost, \$	336,071	129,210
Total cost without tooling, \$	338,100	129,548
Assy. tool or fixture cost, \$	0	0
Manuf. tooling cost, \$	0	0
Total cost, \$	338,100	129,548

DFA Index

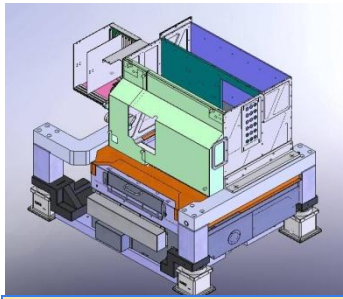
Theoretical minimum number of items	0	0
DFA Index	0.0	0.0



Examples of Electromechanical Products with Design/VAVE content



Power Distribution Cabinet
Semi-conductor



Vibration Isolation Metrology Tool



Chemical Recycling



Semiconductor: Lithography Tool



Inverter Cabinet



Networking Compact Router



Datacenter Server Rack



Medical Cart



Multimedia Gaming System



Stack I/F Unit Fuel cell car



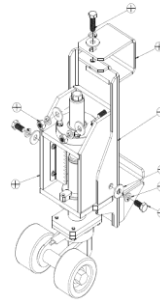
Gas Analyzer Petroleum industry



Datacom: Enterprise Switch



Telecom Wireless Base Station



Tooling - Semi equipment



Concentrated Solar Service Module



Sanmina-SCI's Mechanical Systems Division has successfully implemented the BDI-based DFMA process into its VAVE methodology - for new product designs as well as "build to print" existing designs.

Cost savings are generally higher when an Early Involvement (EI-DFMA) approach is accepted by the OEM design authority

Successful implementation requires proactive cross-functional team effort between customer engineering, design, manufacturing engineering, estimation and supply chain.

Improvement opportunities as part of early involvement typically cover:

- **Interconnect complexity: multiple circuits, system interconnect layers, ease of assembly, test practices, fabrication options, and supply chain optimization**



Thank You!



SANMINA-SCI